

Industry RTO Partnerships

Some Observations

Background/Scope

- Who we are
- Scope
 - A Case Study
 - Risk
 - Accredited training
 - Staffing an RTO
 - A new approach to the relationship

A case study

- Day One (Friday)
 - Turbine fan splintered. Splinter made small hole in saltwater filled condensate tubes. Saltwater began pumping into boiler.
 - Chemical alarms go off in control room. Power station chemists not told
 - Efficiency of plant drops off
 - No action taken by operators.
- Day Two (Saturday)
 - Decision made to shut down plant.
 - No inspection/investigation of plant failure
- Day Four
 - Try to restart but efficiency still not at peak performance. End of wet season. Plant parked
- Month Five
 - Try to restart and it won't
 - Open up system completely corroded



Case Study

- Operators not trained
- Costs
 - Repair bill well in excess of \$ 300,000.00
 - Insurance bill?
 - Lost revenue?
 - Retraining bill approx \$50,000
- Effects of training
 - Improved maintenance and running lower costs
 - Less down time on plant



Risk

- What are the risks of not training?
 - Events such as that just outlined
 - Impact
 - Financial
 - Productivity
 - Safety
 - Insurance
 - Recruitment
 - Retention

Accredited Training

- Meets the competence levels determined and set by industry.
- Aids compliance with relevant sections of ISO 9001:2008.
- Aids a legal defence by basing training against industry endorsed and agreed outcomes.
- It is an aid to retention and recruitment. (Gen Y expect to be trained, are mobile and will more likely go to an organisation which has a robust training framework that will benefit them as an individual.)
- The use of AQTF standards for the delivery of training provides a quality training system.

Staffing an RTO

- Workforce shortage
- Older better - Teaching old dog new tricks
- Salary – Pass on costs to client
- Currency of skills
- Retention of competency

A New Relationship

- Side by side/Partnership arrangements
 - Negotiated solutions before contracting/ Better Scope of Works
- More OJT
- Staff sharing (2 Jobs – 1 Body)
- Auspicing

